



**STEWART
BUSINESS
SYSTEMS**

A XEROX® COMPANY

xerox



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SALES REPRESENTATIVES



Stewart has rewarding career tracks that will tap your full potential with stimulating work. With your talent and our training, we will chart the digital future. With \$17 Billion in

Annual sales plus over 35,000 employees worldwide, Stewart, A Xerox Company, offers you the opportunity to work with a locally based company that also has the resources of a World Wide Business Leader

The Best of Both Worlds? That is what we offer

TECHNOLOGY

Our product portfolio and technology represent the leading edge of the industry. They integrate technology, the web, business process, and the way people work in order to deliver to our customers the best document solutions.

SALES

Bringing our innovative products to market is a challenging and exciting responsibility. Our sales representatives are very well compensated because they must maintain up-to-date expertise about contemporary solutions, a keen understanding of customers' needs, a strong rapport with decision-makers, and confident skill at demonstrating products.

DIVERSITY

At Stewart, we view diversity as more than a moral imperative or a business necessity—we see it as a business advantage. For us, inclusion goes beyond numbers and targets. It is a coveted business asset that brings fresh ideas, perspectives, and creativity to our products and services. At Stewart, we know that a diverse workforce is a dynamic workforce.

QUALITY

Our dedication to quality and customer satisfaction is recognized throughout the world. Among the many Quality awards we have won, Xerox was the first company to receive the prestigious Malcolm Baldrige National Quality Award. We are committed to being a world class Total Quality Company.

SALES CAREERS

SALES REPRESENTATIVES



Venture to new frontiers with Stewart. We put the most creative sales professionals behind our path finding products and services. If your vision reaches into fresh territory, you are the kind of representative we need to lead our customers into the digital future. Discover the difference when you express yourself at Stewart!



Stewart Document Solutions Representatives . .

- Represent one of the top global corporations, that operates locally in an entrepreneurial type environment
- Succeed working side by side with other members of Stewart's top-notch team
- Share knowledge and continually learn as they develop expertise in key areas including customer service and satisfaction, products, technology, sales budget development planning, goal setting, qualifying sales leads and achieving sales revenue and activity targets
- Market digital products and document solutions bearing one of the world's most recognizable and highly regarded brand names
- Build relationships with senior executives and qualify leads from a broad range of businesses, including Fortune 500 companies
- Are exposed to the major industries targeted for software solutions, including Graphic Arts, Financial Services, Manufacturing, and Public Sector entities (for example, education or government)
- Gain the technological savvy and aptitude to guide customers into cutting-edge office technologies
- Experience the satisfaction of delivering world-class solutions that enable customers to achieve, succeed and prosper

Visit us on the web @ www.stewartxerox.com careers@stewartxerox.com